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Andrew Romans

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"Filled with data, concrete examples, and anecdotes from people who have flanked the startup front line from every angle and had success."

—JON KRAFT, founding CEO, Pandora, and former COO, UberMedia

THE ENTREPRENEURIAL BIBLE TO VENTURE CAPITAL



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GENERAL PARTNER OF RUBICON VENTURE CAPITAL

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Andrew Romans : The Entrepreneurial Bible to Venture Capital: Inside Secrets From the Leaders in the Startup Game (Business Books) before purchasing it in order to gage whether or not it would be worth my time, and all praised The Entrepreneurial Bible to Venture Capital: Inside Secrets From the Leaders in the Startup Game (Business Books):

5 of 5 people found the following review helpful. Must read for entrepreneurs - college business - anyone who dreams

of starting a company

By Dave Ladouceur I have spent hundreds if not thousands of hours explaining the VC/PE ecosystem covered in this book to wood-be entrepreneurs. Although there are business degrees with emphasis in entrepreneurship, many don't touch on the realities of the venture game. It is a game of timing, technology, team, and luck. This book covers every aspect of the startup in a way that isn't clinical or trite from some brief history of the VC world and then driving through the stages of a startup from formation to exit. With Bing or Google at your side to drill deeper on any topics that interest you and this book, you are well armed to venture into the startup game. The venture capital and private equity world are made up (in most part) of very smart people with a passion to build companies and create something from nothing. As an X-rocket scientist I understand that passion to build something. Whether you are a student, executive or entrepreneur, you need to understand what is happening in your market today, what are VCs backing, where are the trends. You must be the expert in the niche you are trying to address and be able to tell a compelling story. The VCs do have a firm belief in exactly what is in the crystal ball, they may not be always right, but they have a belief and you need to know what this is. This book gives you all the background you need to be successful in telling that story. It is not a template but provides guidance and lessons learned from real world experiences. Knowing Andrew for several years, he brings a colorful, concise and story-telling style to the history, methods and process for working in the VC/PE world. This book with a few blogs and other resources will provide a solid foundation for any entrepreneur.

1 of 1 people found the following review helpful. A Starting Point for Your Startup Journey

By Alexy Khrabrov Andrew Romans is one of the rising stars of the VC scene in the Bay Area. He brings together the best VCs and founders to create a community which will yield the best startups of tomorrow. He thinks systematically about the whole ecosystem, from founders' vision to finance to legal aspects to people capital. His Founders Club and Georgetown Angels groups are examples of the venues where great things happen and the total becomes much larger -- sometimes exponentially larger -- than the sum of the parts. As a founder, I find Andrew's book immensely valuable. If you have an idea but also can implement it, armed with Andrew's book and nothing else, you can begin to discover your company outlines. You will receive a very practical advice on how capital works for you. If you are a VC, you get a great overview of the best practices and will find a common ground to connect with the right founders, likely those who read the book too. From now on, this is indeed the Startup Bible to use as a starting point in your new adventure. Good luck, and I hope you become the next success chapter in the book!

1 of 1 people found the following review helpful. This book is a must-read - You will pick up something that you can use.

By Murphy This book is a must-read for those aspiring to a career in venture capital, as well as entrepreneurs seeking to raise venture capital. Being familiar with V.C., as well as an entrepreneur for past 15+ years, I was blown away at how clear Andrew made me understand the V.C. mindset. Using the top 40 venture capitalists stories and insights made this the best book I've read on Venture Capital.

Highlights: Venture Debt Practical Ideas and Advice on Raising VC Funding Do we Need all these Lawyers? Which Way to Exit

The Entrepreneurial Bible to Venture Capital is filled with an amazing wealth of information. Whether you are an angel investor, VC, entrepreneur, or want to know a lot more about venture capital, this book is for you. Thanks Andrew!

40 leading venture capitalists come together to teach entrepreneurs how to succeed with their startup

The Entrepreneurial Bible to Venture Capital is packed with invaluable advice about how to raise angel and venture capital funding, how to build value in a startup, and how to exit a company with maximum value for both founders and investors. It guides entrepreneurs through every step in an entrepreneurial venture from the legalities of raising initial capital to knowing when to change tactics. Andrew Romans is the co-founder and general partner of Rubicon Venture Capital, a venture capital fund that invests in privately held technology companies and enables its investors to co-invest along side the fund on a deal-by-deal basis via innovative sidecar funds right up to IPO or MA exit. Romans is also the founder and general partner of The Founders Club, a venture capital equity exchange fund and investor in later stage liquidity transactions.