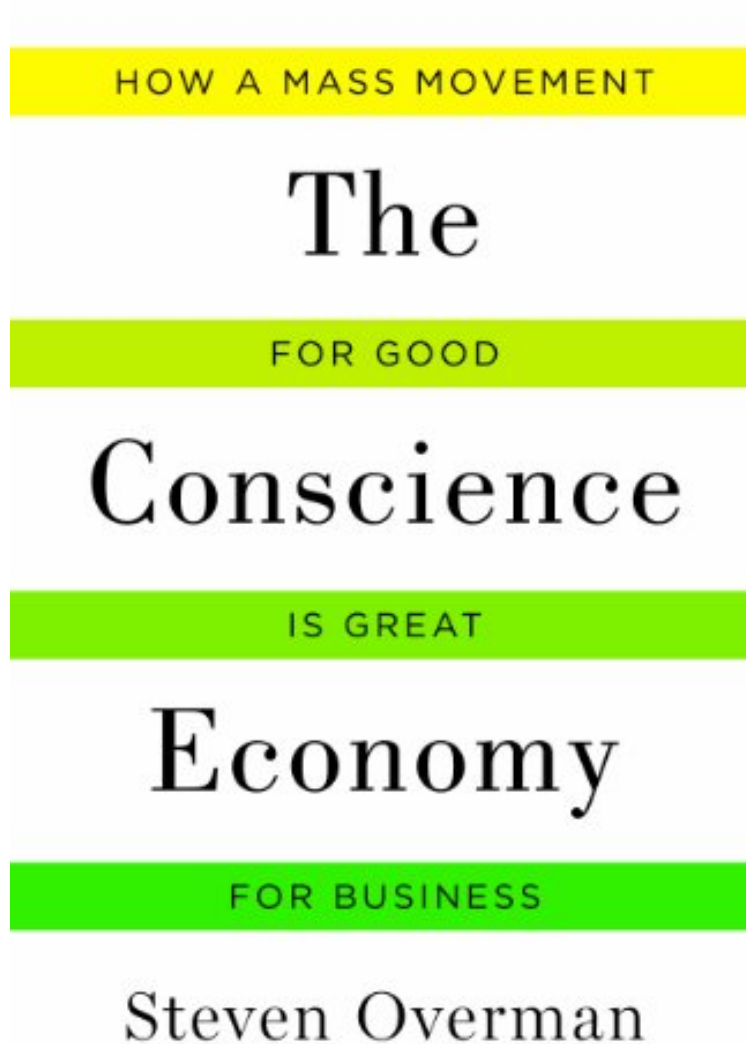


The Conscience Economy: How a Mass Movement for Good is Great for Business

Steven Overman

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from start to finish. He highlights the grass roots movement to do business with goodness in mind for our planet for our well being. Steven is spot on with his extensive knowledge of raising our awareness of how connected we truly are through technology how we can use this as a positive source to grow companies for more than just profit. I highly recommend this book for any enlightened business owner, any executive, etc. who wants to take their company to next level so everyone benefits long term. Read this and you will be inspired with his powerful insights to making the economic world better than ever. Bravo Steven! 1 of 1 people found the following review helpful. If you want to lead in your company - a must read By Sofie A must read for anyone leading in the corporation, from CEO to managers of supply chains to branding executives. Overman's assertion that sidelining corporate Social responsibility in to a separate department, is spot on. His chapter on branding and communications is simply the best I have read anywhere. Refreshing and thought provoking. Bravo! 1 of 1 people found the following review helpful. Courage and Wisdom By Kevin Allen At last someone has not only the courage but the wisdom to put forward social consciousness in practical terms a business leader can action. Steven is a wonderful and engaging writer unafraid to challenge and even skewer conventional wisdom. Loved it. Loved the thinking and its a sure strategy conversation starter for every board room. Must read!

A generation of people around the world, from Boston to Bangkok, from New York to New Delhi, are making everyday choices in ways that defy traditional logic. They are judging where and how their clothes were made, not just how they fit. They are thinking global but buying local. They are spending their money and their time, forming loyalties, casting votes and even enjoying entertainment based increasingly upon their desire to make a positive impact on others and the world around them. This new generation believes they can and must make the world better, and they expect business and government to get with the program. The implications of the Conscience Economy are not "soft"; Ignore it, and your consumer or voter base will rebel, using a host of free tools and cheap connectivity to spread their rejection to peers around the world in real time. Leverage it, and Conscience Culture is a wellspring of financial upside. The Conscience Economy is the must-read guide to this unprecedented shift in human motivation and behavior. Author Steven Overman provides context, inspiration and some basic tools to help readers reframe how they evolve and grow whatever it is they lead—whether it's a community, a business, a product, or a marketing campaign. From the boardroom to the startup loft, from the State Department to the pulsing marketplaces of the developing world, The Conscience Economy will help international leaders, influencers, investors and decision-makers to manage, innovate and thrive in a new world where "doing good" matters as much as "doing well";

"Following the principle that each generation leaves its own unique stamp on the world, media expert Overman examines the challenges and opportunities which today's young people pose for business. As he explains, this generation believes it can and must make the world better, and expects business and government to do the same.... Overman's definition of an effective brand is perhaps his most valuable contribution. Using this as a benchmark, he explains how to capitalize on essential brand qualities and discover new brand management objectives. This lucid business guide persuasively argues that businesses, like it or not, will have to make fundamental changes in how they operate in the decades to come."—Publishers Weekly "...many of his points are good: companies can no longer be complacent, and people need to be alert to new ideas and threats from beyond their own sector."—The Financial Times