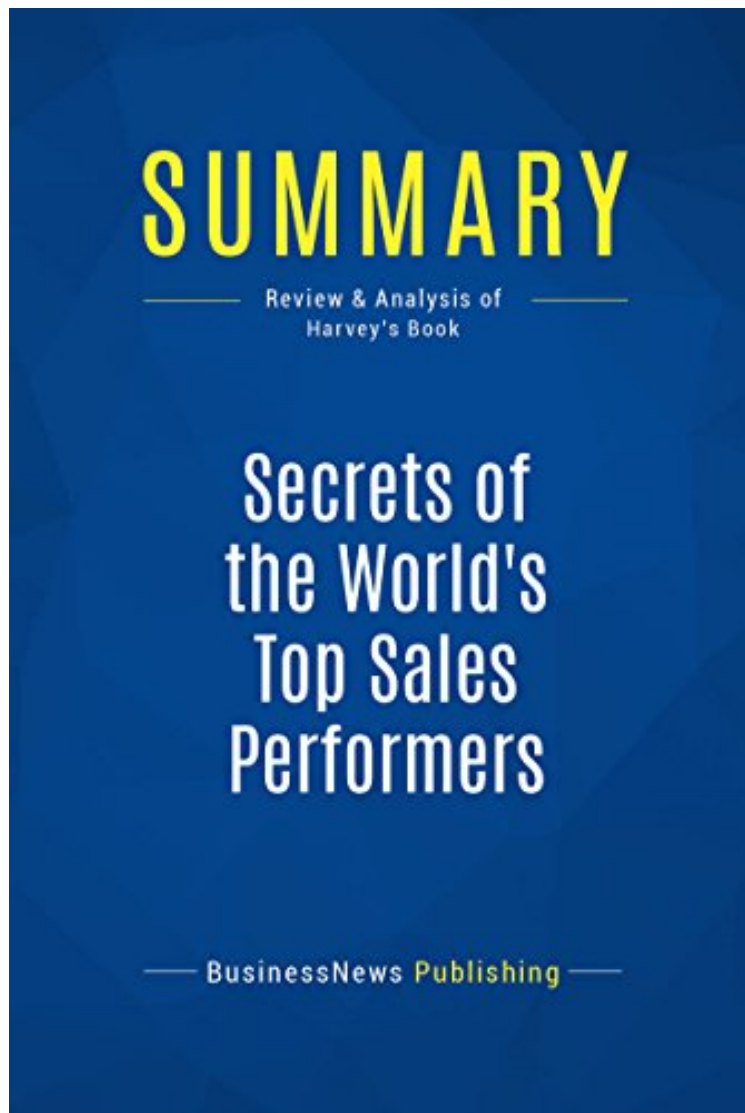


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The must-read summary of Christine Harvey's book: "Secrets of the World's Top Sales Performers: Boost Your Performance with Winning Techniques". This complete summary of the ideas from Christine Harvey's book "Secrets of the World's Top Sales Performers" shows that sales is a unique profession: no other job provides an opportunity to use one's own personality to create financial success. In this book, the author presents ten sales techniques used by different sectors and how you can apply them. Accompanied by case studies and analyses on each technique, this summary is the perfect guide for anyone who wants to use their sales skills to rise to the top of their sector. Added-value of this summary: **Save time**; **Understand key concepts**; **Expand your knowledge**. To learn more, read "Secrets of the World's Top Sales Performers" and discover the key to becoming a top salesperson.